National Park Service
U.S. Department of the Interior

Klondike Gold Rush National Historical Park



### Jeff. Smiths Parlor Museum

Tour operations plan

### **Jefferson Smith Period**



# Martin Itjen Period



### George Rapuzzi Period

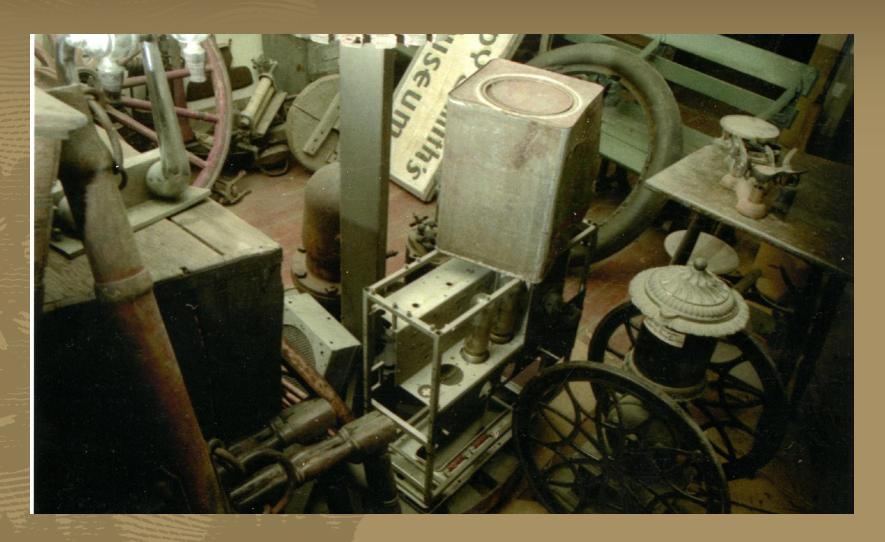


#### 2008: Donation to NPS











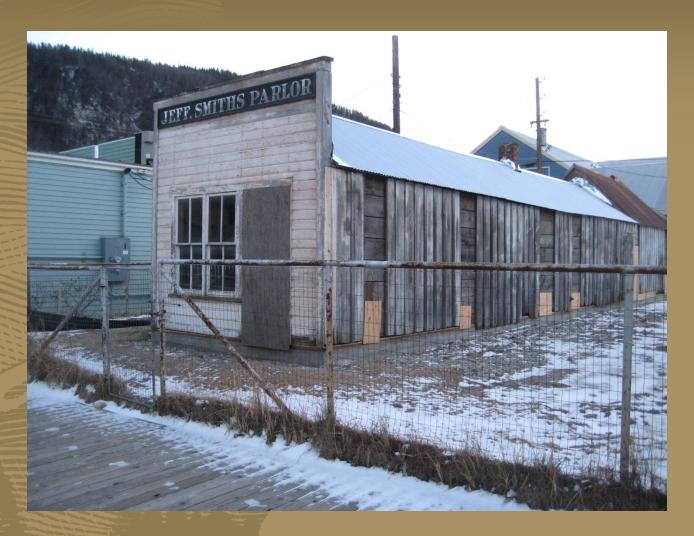


EXPERIENCE YOUR AMERICA









# **Sharing the story**



# 1960s Museum Experience



# 1960s Museum Experience



## 1960s Museum Experience

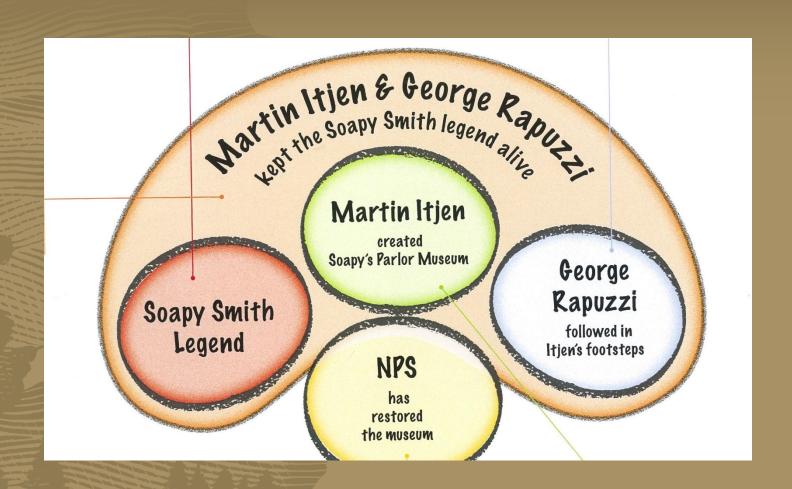




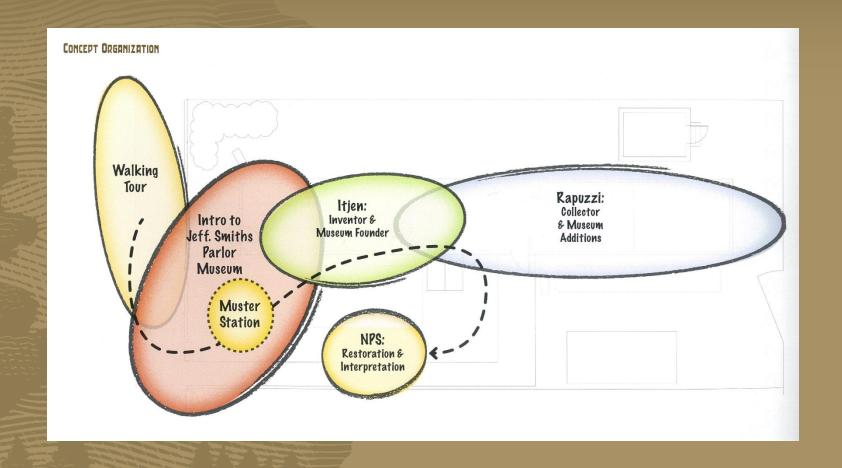
JEFFERSON RANDOLPH "SOAPY" SMITH (1860-1898)

MARTIN ITJEN (1870-1942)

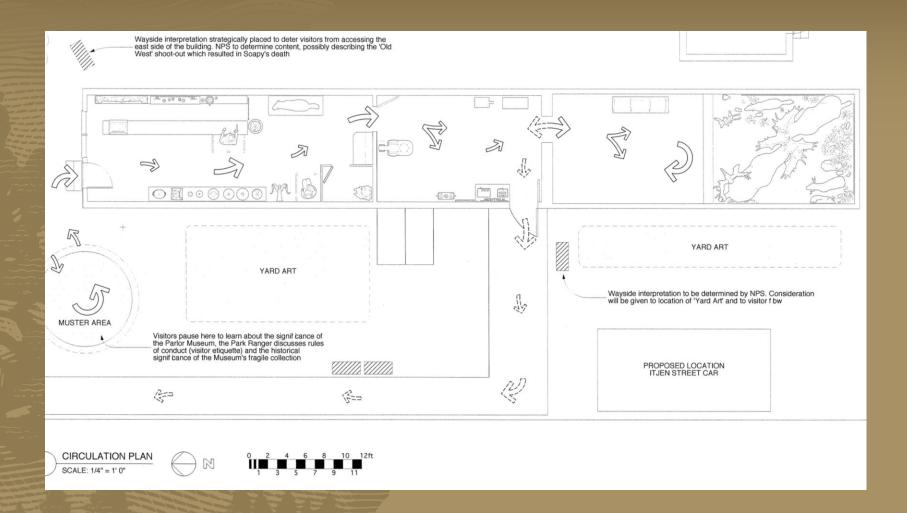
GEORGE RAPUZZI (1899-1986)



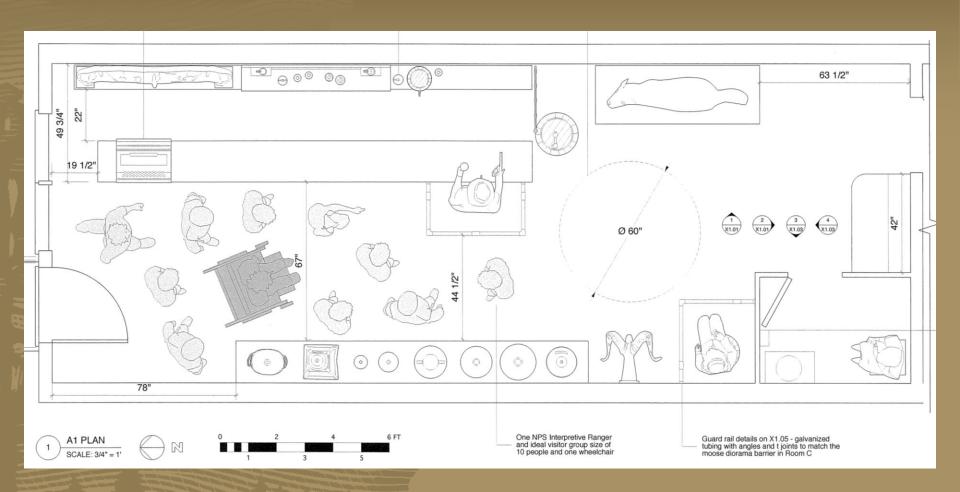
- Outside: Jefferson Smith, from man to myth
- Room 1: Martin Itjen, building the legend
- Rooms 2-3: George Rapuzzi, saving the legacy
- Outside: NPS mission, preserving for the future
- Tours will be 30 minutes in length



### **Challenge: Capacity**



### **Challenge: Capacity**



#### Solution: Ticketed Entry

- Strict limit of 10 visitors at a time
- Artifact security requires staff escort for all visitors
- Visitor demand will exceed building capacity no matter what
- Timed, ticketed entry provides solution
- Same as timed, ticket distribution as walking tours
- Timed entry helps visitors make efficient use of their day in town

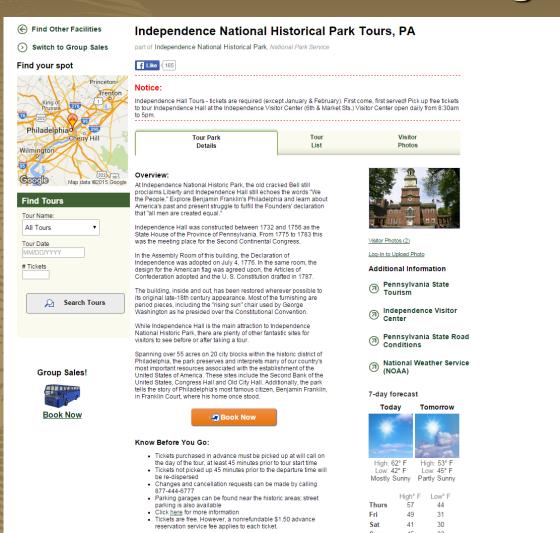
# Solution: Ticketed Entry

Days	Tours	Tickets
Monday – Thursday	27	270
Friday	14	140
Saturday – Sunday	7	70
Total Distribution	2,794	27,940

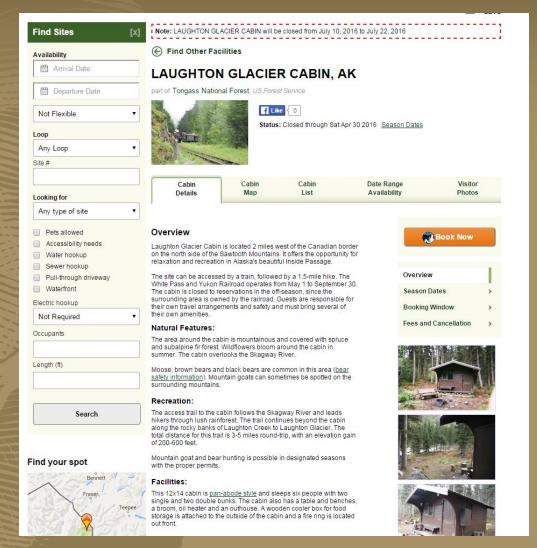
#### recreation.gov



#### Purchase tickets on recreation.gov



#### Purchase tickets on recreation.gov



## Challenge: Budget Sustainability

Iten	n	<b>Annual Cost</b>	Notes
Utili	ties	\$6,000	Electricity only, no fuel, water, or sewage. Interior climate maintained to museum standards year round.
Cus	todial	\$12,600	Estimated \$70 per day labor and supplies.
Mai	ntenance	\$7,800	Estimated at \$150 per week to maintain systems and for routine repairs.
Sec	urity	\$2,400	Estimated \$200 per month for fire/intrusion alarm and response.
Cura	ation	\$8,400	Estimated \$700 per month for artifact preservation.
Visit	tor service	\$75,240	Estimated staffing to provide daily tour operation.
TOT	ΓAL	\$112,440	

#### Solution: \$5 Ticket Fee

- No funding increase to provide tours, maintain building
- \$5 fee will provide needed capacity for staffing, building maintenance, and artifact preservation
- Similar to historic building leases
- Taxpayers don't pay for building
- No net reduction of other free services, tours, and programs
- Capacity to serve more visitors overall
- \$.25 in 1935 = \$4.64 in 2015

#### Ticket rules

- Everyone must have a ticket to enter
- Everyone 6 and older pays \$5 per ticket
- Tickets are free for children under 6
- Limit of 5 tickets per purchase
- Tickets are for a specific entry time
- No guarantee for late arrivals

#### **Estimated Ticket Revenue**

	Total Tickets for Sale	Estimated Revenue
the same	24,080	\$102,340

### Plan for Ticket Revenue

Item	Estimate
Maintain building and artifacts	\$27,140
Provide tours	\$75,200
TOTAL	102,340

### Opportunities to visit free

- Minimum of 19 free ticket days in 2016
- Free Skagway School visits in late April
- Free tickets May 1 7 for Grand Opening Week
- Free tickets August 21 27 for NPS Centennial
- Free tickets June 30<sup>th</sup> for park 40<sup>th</sup> anniversary
- Free tickets September 25 28 for end of season
- Estimated 3,860 free tickets in 2016

#### Summary

- Exciting tours of an iconic Skagway's building
- Entry will be ticket based due to building size
- Tickets will be \$5
- Ticket revenue will pay for building costs and tours
- 3,850 free tickets available in 2016
- Park will have capacity to provide more visitor services at no cost to taxpayers

